

# MB-330 Demo

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**Question: 1**

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You need to address the inventory cost requirements.

What are two possible ways to achieve the goal? Each answer represents a complete solution. NOTE Each correct selection is worth one point

- A. Set up a costing sheet
- B. Set up commodity pricing.
- C. Use FIFO with marking.
- D. Create a costing version.
- E. Create purchase orders from sales orders.

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**Answer: C, D**

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Explanation:

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**Question: 2**

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HOTSPOT

You need to configure the system to support regional sales requirements.

Which group assignments should you use? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

**Answer Area**

Configurable object	Assignment
Customer	Commission group Price group Item group Customer group
Sales Rep	Sales group Lead Prospect Item group
Item	Commission group Item group Item Model group Customer group

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**Answer:**

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Explanation:

Configurable object	Assignment										
Customer	<table> <tr><td></td><td>▼</td></tr> <tr><td>Commission group</td><td></td></tr> <tr><td>Price group</td><td></td></tr> <tr><td>Item group</td><td></td></tr> <tr><td>Customer group</td><td></td></tr> </table>		▼	Commission group		Price group		Item group		Customer group	
	▼										
Commission group											
Price group											
Item group											
Customer group											
Sales Rep	<table> <tr><td></td><td>▼</td></tr> <tr><td>Sales group</td><td></td></tr> <tr><td>Lead</td><td></td></tr> <tr><td>Prospect</td><td></td></tr> <tr><td>Item group</td><td></td></tr> </table>		▼	Sales group		Lead		Prospect		Item group	
	▼										
Sales group											
Lead											
Prospect											
Item group											
Item	<table> <tr><td></td><td>▼</td></tr> <tr><td>Commission group</td><td></td></tr> <tr><td>Item group</td><td></td></tr> <tr><td>Item Model group</td><td></td></tr> <tr><td>Customer group</td><td></td></tr> </table>		▼	Commission group		Item group		Item Model group		Customer group	
	▼										
Commission group											
Item group											
Item Model group											
Customer group											

Reference:

<https://www.dynamics-tips.com/sales-and-marketing/how-to-calculate-and-process-sales-commissions>

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### Question: 3

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You need to configure the system to support the pottery product line. What should you do first?

- A. Create a new product with storage dimensions.
- B. Create a new product master with predefined product variants.
- C. Create a new product with lacking dimensions.
- D. Set up a new product with product configuration.

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**Answer: B**

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Explanation:

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**Question: 4**

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HOTSPOT

You need to configure the system to meet the item testing requirements.

How should you configure the system? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

**Answer Area**

Configuration	Value
Event type	<div>Product Receipt Report as Finished Registration Ended</div>
Quality specification	<div>10 percent Fixed Quantity of 10 Fixed Quantity of 90 90 percent</div>

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**Answer:**

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Explanation:

**Answer Area**

Configuration	Value
Event type	<div>Product Receipt</div>
Quality specification	<div>10 percent</div>

Reference:

<https://docs.microsoft.com/en-us/dynamics365/supply-chain/inventory/enable-quality-management>

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**Question: 5**

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HOTSPOT

You need to configure settlement reports for the finance team.

Which processes should you use? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

#### Answer Area

Requirement	Process
Identify Items that are not fully settled.	<div> Print Inventory Close Log  Run Recalculation  Print Inventory Valuation Report  Post Purchase Registrations </div>
Reconcile differences between the expected and actual inventory values.	<div> Post Purchase Invoices  Post Purchase Registrations  Post Sales Picking Lists  Post inventory adjustments </div>

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**Answer:**

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Explanation:

Requirement	Process
Identify Items that are not fully settled.	<div> Print Inventory Close Log  Run Recalculation  Print Inventory Valuation Report  Post Purchase Registrations </div>
Reconcile differences between the expected and actual inventory values.	<div> Post Purchase Invoices  Post Purchase Registrations  Post Sales Picking Lists  Post inventory adjustments </div>